



Member

Compensation

PLAN

Join the *Get On The Bands* Revolution and Earn
Spare, Part Time, Full Time, even Lifestyle Income!



Effective Date: May 1, 2023

B3 Sciences has a unique and innovative Compensation Plan that allows you to earn Commissions and Bonuses at every stage of your B3 Business. The dynamic features of the Plan include:

- **Customer Sales Bonuses**
- **New Member Sales Bonuses**
- **Inventory Retail Bonus**
- **3 x 8 Matrix Commissions**
- **2 Million Dollar Rank Bonuses**
- **Leader Bonus Pools**



Enrollment Steps

Member Success Kit:

The only requirement to become a B3 Member is the purchase of a Success Kit and complete an enrollment application. To qualify for maximum Commissions and Bonuses consider the next 2 steps below.

Products:

Purchase an optional package of B3 products to ensure your success. This product package will provide you with products for personal use, inventory, sharing with family, and sampling with prospects.

Autoship:

Secure your B3 Business and stay active each month for maximum commissions by enrolling on the optional Monthly Autoship Program. Your monthly order ensures you are qualified with Personal Volume to be active for commissions.



Customer Sales Bonuses

Customer Sales Bonus

When Customers purchase from your B3 website, you earn 20% on the BV (Bonus Volume) of their order.

Example: A Customer order for a set of B3 Bands. $400 \text{ BV} \times 20\% = \80.00 Customer Bonus

Retail Achiever Customer Bonus

Sell \$1000 or more in Customer Sales from your website and earn an additional 5%

Sell \$2000 or more in Customer Sales from your website and earn an additional 7.5%

Professional Customer Sales Bonus

Earn the same Bonuses listed above (20% + up to 7.5%) by making sales to Professionals such as Health Professionals, Teams, Gyms, etc.

International Customer Sales Bonus

Earn the same Bonuses listed above (20% + up to 7.5%) by making sales to International Customers.

New Member Sales Bonus

New Member Sales Bonus

When New Members purchase their first order from your B3 website, you earn up to 20% on the BV (Bonus Volume) of their order.

Example: A Member first order for a set of B3 Bands. $400 \text{ BV} \times 20\% = \80.00 Customer Bonus

Future orders by the same Member are paid through the 3 x 8 Matrix Tree Commissions

Inventory Retail Bonus

Buy B3 Products at Wholesale

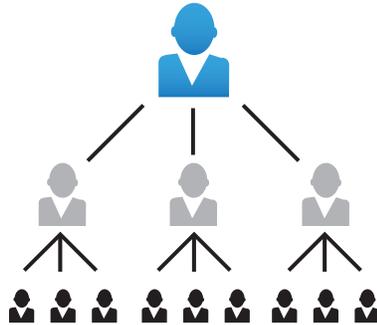
Members are eligible for big discounts on B3 products after purchasing their first order. Members can then sell those same products to their direct customers and earn a generous retail profit.

Example: Purchase 2 sets of B3 Bands for \$349.99 each and sell to your Customer for \$449.99

You keep the \$100 retail profit

Matrix Tree Commissions

All Members are placed in 3 x 8 Matrix



Matrix Tree

This Tree has only 3 positions on your front row initially.

Once your Front row of 3 positions is full with 3 Members, additional Members sponsored by you are placed on the 2nd row.

You are eligible to earn 8 Levels of Commissions in your Matrix Tree.

Every order placed by Members and Customers, generates commissions in the Matrix Tree. (Excluding orders of Success Kits, Training, Sales & Marketing Aids)

We apply 'Dynamic Compression' in the Matrix Tree which means you are not penalized if a Member is 'Not Active' with personal sales volume.

The Matrix Tree SPILL Effect

The unique feature of the Matrix is the placing of new Members deeper than your first row, or what we call 'SPILL'.

This SPILL occurs when a Member's first row is full, and they sponsor a new Member. The new Member is placed under the First Row and under a current Member.

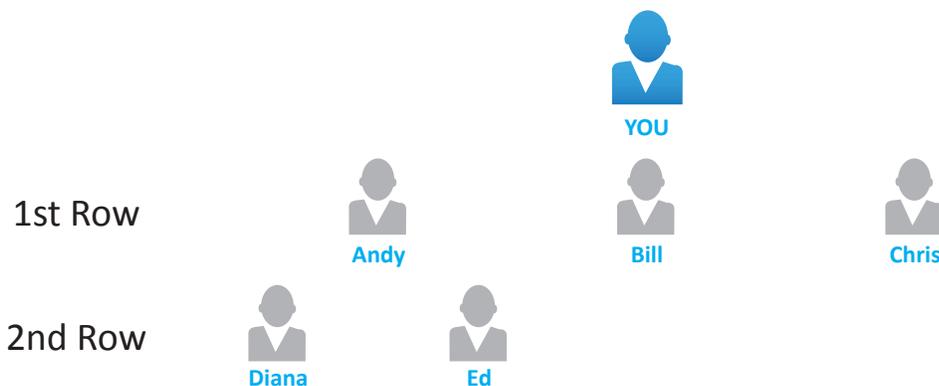
SPILL also occurs when the sponsoring Member requests special placement of new Members under and existing Member.

*When a Member in the Matrix Tree receives 'SPILL' he/she is eligible to earn Matrix Commissions on this new Member's Order and all the future Sales that develop under that Member up to 8 rows in the Matrix Tree! *

Matrix Tree Example:

In the picture below, you will see an example of 5 Members you sponsored are placed in your Matrix Tree.

*Diane and Ed are 'SPILLED' under Andy and Bill in the Matrix. Andy and Bill are eligible to earn Matrix Commissions on Diana's and Ed's orders and all future orders that develop in their 8 Level Matrix Tree'





Leaders Pools

Leader Bonus Pool

When B3 Members achieve new paid-as Leader Ranks, they are eligible to share in a 1.5% total company sales Leader Pool.

Founder Bonus Pool

When B3 Members who enrolled in the Founder Program prior to May 1, 2023, are eligible to share in a 2% Founder Sales Pool. This in addition to the Leader Pool



- *The Founder Program ended on May 1, 2023
- *The Founders Pool will be open only to Founders until May 2025. After that time, Members who are not Founders will also be eligible to participate in this 2% Pool

Pool Rank Table

| | Rank B3 | Rank B4 | Rank B5 | Rank B6 | Rank B7 | Rank B8 | Rank B9 | Rank B10 | Rank B11 | Rank B12 |
|----------------------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|
| Leader Pool | | | 5 pts | 10 | 20 | 40 | 75 | 150 | 250 | 400 |
| Founders Pool | 1 pt | 2.5 pts | 5 pts | 10 | 20 | 40 | 75 | 150 | 250 | 400 |

| | Rank Diamond | Rank Double Diamond | Rank Black Diamond |
|----------------------|--------------|---------------------|--------------------|
| Leader Pool | 700 pts | 1000 pts | 1500 pts |
| Founders Pool | 700 pts | 1000 pts | 1500 pts |

Eligible Members earn points monthly when Rank is achieved. Individual points are divided into total points to determine a Member's share of the pools. Pool is funded by monthly sales of B3 products.

Leader and Founder Pools are awarded only when previous year's calendar month sales are exceeded. Example: If May of 2021 sales exceed May of 2020 sales, May 2021 Leader and Founder Pools are paid out.

*** Active Rule:** Members must remain at Paid Rank 1 (Active) or higher on a monthly basis to be eligible for ongoing access to the Pools. If a Consultant is 'Not-Active' he/she will be given a 1 month grace and still be eligible for the Pools. If a Consultant is 'Not-Active' for a 2nd month, he/she forfeits access to the Pools forever.

Rank Table

| | Rank B1 | Rank B2 | Rank B3 | Rank B4 | Rank B5 | Rank B6 |
|------------------------------|------------|------------|------------|------------|------------|-------------|
| * PV (Personal Sales Volume) | 50 | 50 | 50 | 50 | 50 | 50 |
| ** Actives | 1 | 2 | 3 | 4 | 5 | 6 |
| PGV (Group Sales Volume) | 50 | 100 | 500 | 1000 | 5000 | 10,000 |
| Leaders in Group | | | | 2 x Rank 2 | 2 x Rank 3 | 2 x Rank 4 |
| | | | | | | |
| | Rank B7 | Rank B8 | Rank B9 | Rank 10 | Rank B11 | Rank B12 |
| * PV (Personal Sales Volume) | 50 | 50 | 50 | 50 | 50 | 50 |
| ** Actives | 7 | 8 | 8 | 8 | 8 | 8 |
| PGV (Group Sales Volume) | 25,000 | 50,000 | 100,000 | 250,000 | 500,000 | 1,000,000 |
| Leaders in Group | 2 x Rank 5 | 2 x Rank 6 | 2 x Rank 7 | 2 x Rank 8 | 2 x Rank 9 | 2 x Rank 10 |

Elite Rank Table



| | Rank Diamond | Double Diamond | Black Diamond |
|----------------------------|--------------|----------------|------------------|
| PV (Personal Sales Volume) | 50 | 50 | 50 |
| Actives | 10 | 15 | 25 |
| PGV (Group Sales Volume) | 2,500,000 | 5,000,000 | 10,000,000 |
| Leaders in Group | 2 x Rank 11 | 2 x Rank 12 | 2 x Rank Diamond |

2 Million Rank Cash Bonuses

| Rank | Bonus |
|----------------|-------------|
| B4 | \$100 |
| B5 | \$500 |
| B6 | \$1,000 |
| B7 | \$2,500 |
| B8 | \$5,000 |
| B9 | \$10,000 |
| B10 | \$25,000 |
| B11 | \$50,000 |
| B12 | \$100,000 |
| Diamond | \$250,000 |
| Double Diamond | \$500,000 |
| Black Diamond | \$1,000,000 |

Every Member is eligible to earn ~ \$2 Million in Rank Cash Bonuses. Every time you achieve a new monthly paid-as Rank that is higher than any previously achieved paid-as Rank, you will earn the 1-time Cash Rank Bonus that is listed in the table to the left.

Anytime a Member achieves 2 or more new paid-as rank advancements in any given month, will earn 100% of the highest Rank Bonus, and 50% of the next highest Rank Bonus. Maximum payout is 2 Rank Bonuses in any given month.

Terms, Conditions and Definitions

The only requirement to earn minimum levels of commissions and bonuses, and to be placed in the Matrix Tree, is the purchase of a yearly Success Membership (\$49.99). A First Order Package is optional. A monthly autoship order to maintain 'Active' status is also optional.

To maintain the position in the Matrix Tree, all Members must renew the \$49.99 Membership yearly. If the Member does not renew, they will forfeit their position in the Matrix Tree, as well as they will forfeit any downline of Members that is under them in the Matrix Tree.

* PV (Personal Volume) - PV or Personal Sales Volume includes total Personal orders and Customer web sales purchased during the month. Total PV is calculated on the total USD spent on all product purchases. Shipping, Tax, Marketing Materials and Fees do not count for PV. A Member is considered 'Active' when there is 50 or more in PV. Being 'Active' allows the Member to be eligible for maximum commissions and bonuses.

** Actives - This requirement is met by having personally sponsored Members who have purchased at least 50 PV during the month. If you have a personal monthly order of 50 or more PV, this counts as 1 Member. Up to half of this requirement can also be met by having personally sponsored Customers who have purchased at least 50 PV during the month. Thus, to be Rank 6, you can have 3 Active Customers, your personal order, and 2 Active Members. (See Rank Table).

Optional Bands Set Sale for 3 Months of Active - Any Member that purchases a set of B3 Bands for purposes of Retail Selling, or has a Customer that has purchased a set of Bands from B3, will be qualified as 'Active' for 3 months starting with the month of the current order and 2 more consecutive months.

Example: You have a Customer Order for a set of Bands in May. You are qualified as 'Active' for May, June and July

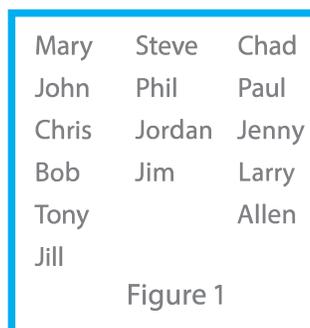
** Member Orders do not count towards the 3 Months or Active.

Regardless of the # of Bands set orders in a month, or the # of Bands purchased in any order, you are only qualified for 3 months.

Bonus Volume (BV) - BV is the volume assigned to each product for the purpose of calculating Commissions. Training, Shipping Fees, Sales Tax, Sales Aids, Marketing Materials, and Success Kits do not carry BV.

Personal Group - Each time you sponsor a new Member, this represents a new Line of enrollment. Then all the future Members that develop through that new Member are included in that line. This includes all Customers that are sponsored by the Member. The example in figure 1 represents you with 3 personally sponsored Member. Through additional sponsoring these 3 lines have developed into 15 total Members.

Personal Group Volume (PGV) – All the Personal Volume (PV) from all the orders in your Sponsor Tree or all your Lines of Enrollment to infinity. Example: There are 15 Members in your Unilevel and the total PV from all their orders is 1500 PV. Your PGV would be 1500.



Leaders in Group – Each Member you sponsor starts a new Line of Enrollment. To achieve Rank 4 and higher, you need 2 separate Lines of Enrollment to have a Member that has achieved the required Rank that is listed in the Rank Table. These Members that achieve this Rank do not need to be personally sponsored. They can be any where in a Line of Enrollment in the first 8 generations.



Example: 2 be Rank 6, you need two lines that have a Rank 4 or higher.

You Sponsor Mary who is a Rank 6

You sponsor Joe, who sponsors Pete, who sponsors Bill. Bill is a Rank 4.

This example represents at least 2 lines that have a Rank 4 or higher, meeting the qualifier for Rank 6. If Bill moves up to a Rank 6, then you would have 2 lines that have a Rank 6 or higher, meeting the qualifier for Rank 8.

The Price Volume Guide is located in the Member Office and will display PV and BV values for all products. All Bonuses and Commissions are only generated on the sales of consumable products. Training, Shipping, Tax, Marketing Materials, and Fees do not have PV or BV.

Monthly Commission Period - Runs from the first to the last day of the calendar month.

The Paid Rank you earn each month determines your Rank and the Commissions and Bonus levels you are eligible to receive for that month. Paid Rank does not carry forward; thus a Consultant must qualify for Paid Rank each month. Once a Member earns a Paid Rank, that Rank becomes their Title, and is maintained for 12 months for recognition purposes.

Eligibility for Sales Pools - Active Rule: Members must remain at Paid Rank 1 (Active) or higher on a monthly basis to be eligible for ongoing access to the Pools. If a Member is 'Not-Active' he/she will be given a 1 month grace and still be eligible for the Pools. If a Member is 'Not-Active' for a 2nd month, he/she forfeits access to the Sales Pools forever.

Commissions are paid monthly. On the 10th of the following month, commissions for the previous month will be generated. Each Member that earns income will receive an email along with a statement with details of their earnings. Our payment company is PayQuicker. After commissions are generated, if you have \$50 or more in total commissions, your full amount will be paid to you through the PayQuicker program. If a Member has less than \$50 in their B3 Commissions Account, and they request to cancel their account, all their remaining commissions will be paid to them (Minus a Service Fee).

You can choose where to place new Members in the Matrix Tree

When you Sponsor new Members, you can allow even placement of Members in your Matrix Tree by the B3 computers, or you can request special placement. This gives you the ability to position Members so they can work in Teams that can maximize Members supporting each other.

*To request special placement, you must submit a special request email to support@b3sciences.com within 2 business days after the Consultant is enrolled. After 2 Business Days, the new position is final

INCOME DISCLOSURE STATEMENT

B3 Sciences launched in October of 2019, and potential earnings for Consultants cannot be determined until a multiyear track record (6 yrs) for Consultant earnings are established. B3 Sciences nor its Member should never make representations or claims of specific incomes that can be earned unless the income is tied to specific examples of specific bonuses that are generated by specific sales of B3 products.

The Compensation Plan is subject to change at the sole discretion of B3 Sciences Inc. Changes will be posted Online in the B3 Consultant Back Office. When the Compensation Plan is updated the date will be listed at the top right of this document